

## Message Text

UNCLASSIFIED

PAGE 01 MONTRE 01973 162243Z

70

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

----- 080332

R 162138Z DEC 74

FM AMCONSUL MONTREAL

TO USDOC WASHDC

INFO SECSTATE WASHDC 5756

UNCLAS MONTREAL 1973

E. O. 11652: N/A

TAGS: BGEN, CA

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 122/04/P0032

2. 121674

3. H. LAGASSE

4. 122 CANADA

5. MDA

6A. WRITE --

6B. MR. W. WIGHT

6C. HAWES AND WIGHT LIMITED

4823 SHERBROOKE STREET WEST

MONTREAL 215, P.Q., CANADA

7. TELEPHONE: (514) 932-1137

8. --

9. 111

10. DESCRIPTION

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PAGE 02 MONTRE 01973 162243Z

3536138-0100, HOISTS FOR FLYING SCAFFOLDS AND FOR WINDOW  
WASHING ROOF CARS.

HAWES AND WIGHT LTD. WAS ESTABLISHED IN 1962. IT HAS 25  
EMPLOYEES AND ANNUAL SALES OF DOLS 500,000. IT DOES  
ENGINEERING DESIGN, MANUFACTURES AND INSTALLS WINDOW WASHING  
FACILITIES, AND DISTRIBUTES INDUSTRIAL FILTERS AS WELL AS  
DUST COLLECTION EQUIPMENT. THE FIRM NOW REPRESENTS FISHER-  
KLOSTEMAN OF KENTUCKY AS DISTRIBUTOR OF DUST COLLECTION  
EQUIPMENT. ITS MARKETING TERRITORY INCLUDES ALL OF CANADA AND  
IT HAS SERVICE FACILITIES. MR. WIGHT WOULD PREFER TO ACT AS  
COMMISSION AGENT FOR HOISTS SINCE HE FEELS THIS WOULD RESULT  
IN THE MOST COMPETITIVE PRICING. HE ESTIMATES THE ANNUAL SALES  
POTENTIAL AT DOLS 100,000.  
HARPER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 DEC 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974MONTRE01973  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740365-0275  
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**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Transfer Date:**  
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**TAGS:** BGEN, CA  
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